



## Exploring Nansha

The Guangdong Pilot Free Trade Zone has achieved significant results in terms of policy, reform and innovation since it launched in 2015. Beyond the Free Trade Zone, other areas in Guangdong have also pushed ahead with plans to expedite Guangdong-Hong Kong cooperation. To learn about the latest developments in the two places and explore opportunities for cooperation, PC Yu, China Committee Chairman led a Chamber delegation to Nansha and Foshan on 14 and 15 July.

### Business-friendly environment in Nansha

Carl Huang, Deputy Mayor of the Administrative Committee of Guangzhou Nansha Development Zone (Free Trade Zone), said, "To create an international trading and

investment environment, Nansha launched a series of reforms such as the development of an international trade 'Single Window,' a customs rapid inspection and release mechanism as well as the 'Internet+Easy Clearance' measure, which have significantly facilitated trade. Regarding cross-border renminbi trade, attracting talent and simplifying regulations, Nansha has also introduced various initiatives. The area is strategically positioned as a demonstration zone of comprehensive cooperation between Guangdong, Hong Kong and Macau, with the aim of further enhancing the breadth and depth of cooperation."

Cross-border e-commerce is also experiencing rapid growth in Nansha. From only some 10 enterprises operating in the zone at the end of 2014, the number has

increased to 871 as of June this year, including large e-commerce companies such as JD.com, Vipshop, Jumei and Tmall.

Zhou Peng, Section Chief, Port Affairs Office, Free Trade Affairs Administration Bureau, Nansha Pilot Free Trade Zone, told members that Nansha is the first place in China to have launched the platform for cross-border e-commerce product quality tracking.

Efforts are underway to create more "Nansha modes" by putting in place different measures such as an online application for setting up business in the area without ever having to leave Hong Kong, a one-stop filing approach for multiple business permits and a consolidated tax payment system, with a view to fostering the development of e-commerce.



## 探索南沙

### Foshan develops high-end services

Located near Guangzhou, Foshan is also undergoing tremendous changes. Foshan Mayor Zhu Wei told the delegation that Foshan has a population of 7 million and is the third-largest city in Guangdong. The city also enjoys rapid economic growth and excellent transport links. He hoped Hong Kong businesses can explore investment opportunities in the high-end service sector.

The Foshan Government is committed to building a “Guangdong-Hong Kong-Macao High-end Service Cooperation Demonstration Area” in Sanshan New City, Nanhai District, which is about a 10 minutes’ drive from Guangzhou South Railway Station. Upon completion of the Guangzhou-Shenzhen-

Hong Kong Express Rail Link, it will take only 50 minutes to travel from Guangzhou South Railway Station to Hong Kong West Kowloon Station. Huang Zhihao, Secretary of the CPC Nanhai Committee, stressed that the business exchanges between Guangdong and Hong Kong will be more convenient after the commissioning of the Express Rail Link.

Situated within Sanshan New City, Guangdong Finance High-tech Service Zone is positioned as “a back office hub for the finance industry” and “industrial finance centre.” Over 260 financial institutions and enterprises including HSBC, AIA, People’s Bank of China, China Banking Regulatory Commission and Fujitsu have registered in the Zone, investing a total of more than RMB 50 billion. Some 30,000 people have set up new

businesses or work there. To attract more investors and entrepreneurs from Hong Kong, Sanshan New City plans to create a “local Hong Kong” that emulates the same town planning standards and supplementary services of Hong Kong.

The delegates visited Florentia Village, a large Hong Kong-invested shopping mall. Florentia Village is part of the “local Hong Kong” project that aims to attract people from Hong Kong to work and live in Foshan.

Delegation leader PC Yu said, “During the trip, we learned about the accelerating economic integration between Guangdong and Hong Kong. With the commencement of infrastructure projects, the Great Pearl River Delta region will play an important role in driving the economic development of Southern China.”



**廣**東省自貿區自2015年成立以來，各個片區在政策、改革創新上都取得不少成果。除了自貿區，廣東省其他區域亦在加快粵港合作步伐。總商會中國委員會主席余鵬春於7月14至15日率團訪問廣州市南沙自貿區和佛山市，考察兩地發展情況和發掘合作機遇。

### 南沙便利營商

南沙開發區（自貿區）管委會副主任黃卡向訪問團表示：「為了營造國際化的貿易投資環境，南沙實施了國際貿易『單一窗口』、海關快速驗放、『互聯網+易通關』等改革，大大促進貿易便利化。在跨境人民幣、吸引人才、法律法規方面，南沙也推出了多項政策。南沙未來將以『打造粵港澳全面合作示範區』為目標，進一步拓展與香港合作的深度和廣度。」

南沙新區的跨境電子商貿亦發展迅

速。該區2014年底僅有10餘家企業落戶，截至今年6月，已增加至871家，其中不乏京東、唯品會、聚美優品、天貓國際等大型電子商貿企業。

南沙開發區口岸工作辦公室業務處主任科員周鵬表示，南沙是全國首個推出跨境電商商品品質溯源平台的地方，海關也在努力打造「南沙模式」，通過「足不出戶、網上申請」、「一點備案、全關通用」、「稅收擔保、匯總納稅」等多項措施促進電子商貿發展。

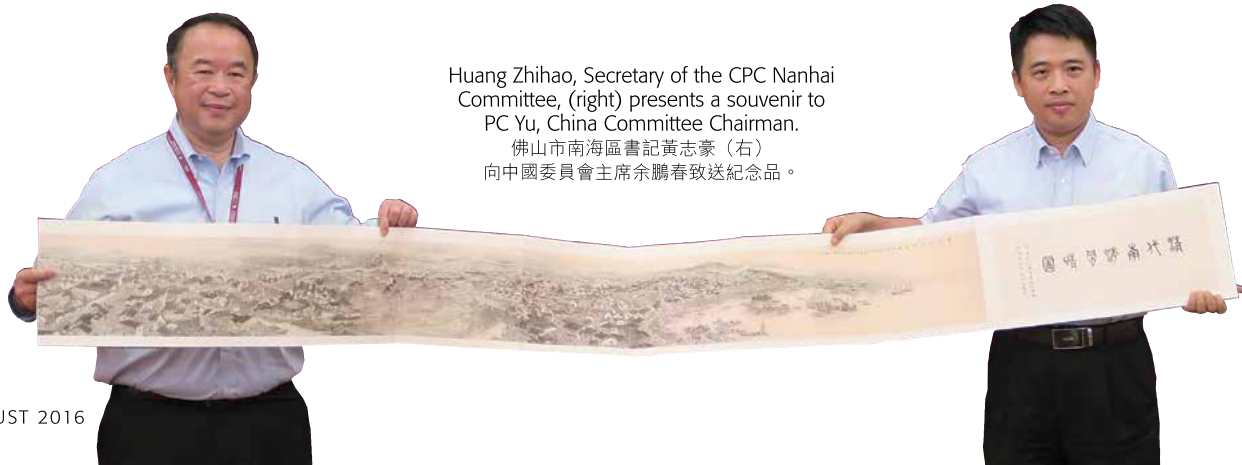
### 佛山拓展高增值服務

毗鄰廣州的佛山亦不斷蛻變。佛山市市長朱偉表示，佛山擁有700萬人口，是廣東省第三大城市，經濟發展速度快，交通四通八達，期望港商探索高增值服務業的商機。位於佛山市南海區的三山新城，正全力打造「粵港澳合作高端服務示範區」。三山新城鄰近廣州南站，

車程約10分鐘，廣深港高鐵通車後，廣州南站到香港西九龍站只需50分鐘。南海區書記黃志豪強調，高鐵開通後，粵港兩地的商務交流将更加便捷。

三山新城中的廣東金融高新技術服務區，定位為「金融後援基地」和「產業金融中心」，已吸引匯豐、AIA、中國人行、銀監會、日本富士通等260多家金融機構及企業落戶，總投資額超過500億人民幣，吸引了三萬多人創業及就業。三山新城亦計劃發展「香港城」吸引香港投資者，從規劃建設、配套服務等方面與香港看齊。會員們參觀了三山新城的大型購物中心佛羅倫薩小鎮，該項目為「香港城」的一部分，由香港企業投資，希望可以吸引港人來佛山工作及生活。

團長余鵬春指出：「從此行可見粵港兩地經貿正在加速融合，隨著基建項目的開展，未來大珠三角區將為華南地區經濟發展扮演重要的角色。」



Huang Zhihao, Secretary of the CPC Nanhai Committee, (right) presents a souvenir to PC Yu, China Committee Chairman.

佛山市南海區書記黃志豪（右）向中國委員會主席余鵬春致送紀念品。